

Ideal Insurance Pvt Ltd
(Full-Time Opening for Batch 2017-2020)

Company : Ideal Insurance Pvt Ltd (www.idealinsurance.in)

Designation : Corporate Sales

Location : Kolkata

Key Responsibilities/Accountabilities

- Driving new sales, delivering revenue to, or exceeding, target.
- Collaborates with clients in establishing and recommending the most realistic sales goals for the company.
- Manages an assigned geographic sales area or product line to maximize sales revenues and meet corporate objectives.
- Working on Value Added proposition for the client across various product line.
- To ensure all opportunities are taken to promote products to our customers and to increase the client base.
- Encourage full usage of all facilities to maximise sales.
- Establish key relationships with corporate clients to ensure maximum exposure and increase revenue.
- Be present to meet and greet customers as appropriate.
- Demonstrate a “can do” attitude at all times.
- Gather market and Customer information and provide feedback on selling trends.

Key Skills & Abilities:

- Excellent communication skills and well groomed
- Possesses good analytical skills

Interested students are requested to mail me your name, roll no at jdbikolkata@gmail.com by 10th January 2021 (Sunday).

Thank you,

Mangala Tamang
Placement Department
J.D.Birla Institute
(Dept of Management)
Date:06th January 2021