

# **Pagarbook**

## (Full-Time Opening for Batch 2017-2020)

**Company : Pagarbook**

### **About Pagarbook:**

1. Employee Management at your Fingertips. PagarBook - India's Best Payroll and Attendance
2. Management tool for Small & Medium Enterprises. Using PagarBook, a business owner can maintain all the records of their employees digitally and can get insights around the same.
3. PagarBook is free & easy to use employee management, work & payroll management software app where you can manage all your staff and employee's attendance, record the work done by your staff and employees and their salary, payments & advances can also be recorded in this app.
4. SMS & WhatsApp notification to employees and staff about payments, bonuses, daily work, attendance & leaves.
5. The Sales would be done for premium desktop version of the application

**Designation : Field Sales Associate**

### **Responsibilities and Duties of sales associate:**

- You will pitch about PagarBook desktop solution on field to customers
- You will explain the benefits of PagarBook desktop solution to customers  
Better and Easier accessibility, also available on mobile web  
Access to rich reports which gives you business knowledge, spend  
Unlimited free upgrades for a year  
Bulk update features  
Expense management
- The users can register on the desktop for a free trial for 7 days first
- Sales associate would convert the customer into a paid customer

### **Mandatory requirements:**

- Smartphone is a must
- Local language knowledge in the city of operations is a must

### **Benefits:**

- Rs. 20,000 - 25,000 in hand
- Targets based incentives (no upper cap, average ~10k per month):
- Petrol allowance ~upto INR 3,000 (on actual bills)
- Initial job posting would be for 3 months - based on good performance, conversion to full time employment would be granted

Interested students are requested to mail me your name, roll no at [jdbikolkata@gmail.com](mailto:jdbikolkata@gmail.com) by 10<sup>th</sup> January 2021 (Sunday).

Thank you,

Mangala Tamang  
Placement Department  
J.D.Birla Institute  
(Dept of Management)  
Date:06<sup>th</sup> January 2021